

EXHIBIT BY

To: John LaBarre[jlabarre@google.com]; Allen Lo[alo@google.com]
Cc: Tom Cullen[Tom.Cullen@sonos.com]; Alaina Kwasizur[Alaina.Kwasizur@sonos.com]; Craig Shelburne[Craig.Shelburne@sonos.com]
From: Mark Triplett[/O=EXCHANGELABS/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=694E76097D884EE989D4D92F32BBE9B4-MARK TRIPLE]
Sent: Fri 9/2/2016 8:25:54 PM Eastern Daylight Time
Subject: Sonos Meeting Follow Up
Attachment: Patent Identification for Google_Aug 2016.docx

Hi all,

Thanks again for meeting on Wednesday. I appreciate your willingness to understand what Sonos has invented and protected over the years, and how that IP is relevant to Google. Pursuant to your request, my team and I will prepare material to educate Lou and/or John (I don't have Lou's email, so please forward to him) at a level between what I presented at the meeting and claim charts. We can also show the top 20 most interesting prior art references, if that's of interest to you. I and a member from my team will be able to walk you through that material the week of September 19th.

Please let me know what days/times work best and I can calendar the time. In the meantime, you have my 3 overview slides and I further included a document that specifically lists:

- (1) 16 patents (directly relevant today)
- (2) 4 allowed patent applications (directly relevant today)
- (3) 8 other patent specifications that those folks close to Cast should readily understand the relevance by reading the overview sections at a minimum.

Again, we seek to reach a licensing agreement with Google for the Sonos portfolio of utility patents. My team works hard to maximize the value of each of our patents and the value is evidenced by our finding that over 50% of them are practiced today. To drive the continued value of our patents, we interview every case with the Patent Office and we are interested in always learning. If you have something to share with us about any particular patent(s) as it relates to Google, we are all ears. We keep the patent families alive to ensure over time that we accurately and precisely protect all the patentable innovations brought to this world by Sonos.

To reiterate, I don't view any of this information as confidential – I value a transparent and open approach to our continued work together.

Enjoy a nice, long weekend in observance of the Labor Day holiday!

My Best,
Mark

Mark Triplett
Sonos Intellectual Property | 630.297.9099 | mark.triplett@sonos.com

Issued Patents Relevant to Google Today (end of August 2016)

	Patent No.	Title	Sonos Taxonomy
1	9,213,357	Obtaining Content from Remote Source for Playback	Audio Content, LAN/WAN to Household
2	9,195,258	System and Method for Synchronizing Operations Among a Plurality of Independently Clocked Digital Data Processing Devices	Platform, Group Management (Status)
3	9,164,532	Method and Apparatus for Displaying Zones in a Multi-Zone System	Control, Grouping
4	9,207,905	Method and Apparatus for Providing Synchrony Group Status Information	Platform, Group Management (Status)
5	9,170,600	Method and Apparatus for Providing Synchrony Group Status Information	Platform, Group Management (Status)
6	9,213,356	Method and Apparatus for Synchrony Group Control via One or More Independent Controllers	Platform, Group Management (Status)
7	9,182,777	System and Method for Synchronizing Operations Among a Plurality of Independently Clocked Digital Data Processing Devices	Platform, Group Management (Arrangement)
8	9,189,011	Method and Apparatus for Providing Audio and Playback Timing Information to a Plurality of Networked Audio Devices	Audio Content, LAN/WAN to Household
9	9,218,017	Systems and Methods for Controlling Media Players in a Synchrony Group	Control, Grouping
10	8,938,637	Systems and Methods for Synchronizing Operations Among a Plurality of Independently Clocked Digital Data Processing Devices Without a Voltage Controlled Crystal Oscillator	Platform, Synchronization
11	8,370,678	Systems and Methods for Synchronizing Operations Among a Plurality of Independently Clocked Digital Data Processing Devices Without a Voltage Controlled Crystal Oscillator	Platform, Synchronization
12	8,689,036	Systems and Methods for Synchronizing Operations Among a Plurality of Independently Clocked Digital Data Processing Devices Without a Voltage Controlled Crystal Oscillator	Platform, Synchronization
13	8,588,949	Method and Apparatus for Adjusting Volume Levels in a Multi-Zone System	Control, Volume
14	7,571,014	Method and Apparatus for Controlling Multimedia Players in a Multi-Zone System	Control, Volume
15	9,348,824	Device Group Identification	Platform, Group Management (Arrangement)
16	8,930,005	Acoustic Signatures in a Playback System	Control, Setup

Allowed Patent Applications Relevant to Google Today (end of August 2016)

	App. No.	Title	Class/Subclass
1	14/558,944	Acoustic Signatures	Platform, Setup
2	14/679,815	Acoustic Signatures	Control, Setup
3	14/521,682	Device Playback Failure Recovery and Redistribution	Platform, Setup
4	14/520,566	Systems and Methods for Networked Music Playback	Control, Playback

Selected Additional Patent Disclosures of Interest to Google

	Pat. or App. No.	Title	Class/Subclass
1	9,202,509	Controlling and Grouping in a Multi-Zone Media System	Platform, Bonded Zone
2	9,219,959	Multi-Channel Pairing in a Media System	Platform, Bonded Zone
3	8,938,312	Smart Line-In Processing	Audio Content, Direct Connection to Household
4	9,130,771	Establishing A Secure Wireless Network with Minimum Human Intervention	Control, Setup
5	8,483,853	Controlling and Manipulating Groupings in a Multi-Zone Media System	Control, Grouping
6	9,363,255	Cloud Queue Playhead	Platform, Queue Management
7	14/041,989	Coordinator selection	Platform, Group Management
8	9,288,596	Coordinator Device for Paired or Consolidated Players	Platform, Bonded Zone